



# MEGASTAR FOODS LIMITED

Investor Presentation

BSE – 541352 Bloomberg – MEGASTAR:IN





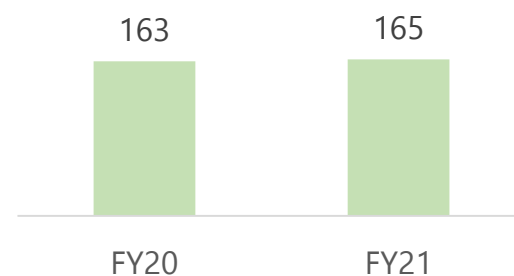
# **Financial Year 2020-21 Performance**

# FY 2020-21:– Standalone Financials



## FY – YoY

**Revenue from Operations**  
(Rs. In Crores)



**EBITDA**  
(Rs. In Crores)



**PBT**  
(Rs. In Crores)

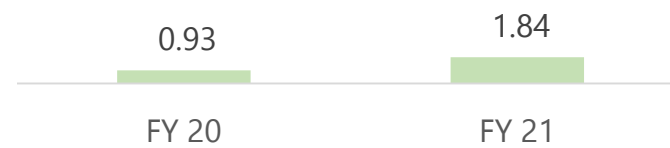


- FY21 revenue from operations at Rs. 165 cr. as compared to Rs. 163 cr. in FY20;
- EBITDA at Rs. 10 cr. for FY21 as compared to Rs. 9 cr. for FY20;
- PBT of Rs. 6 cr. for FY21 as compared to Rs. 5 cr. for FY20;

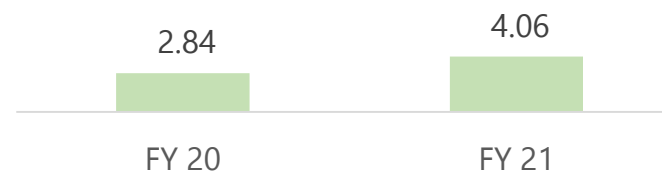


## Strong financial indicators...

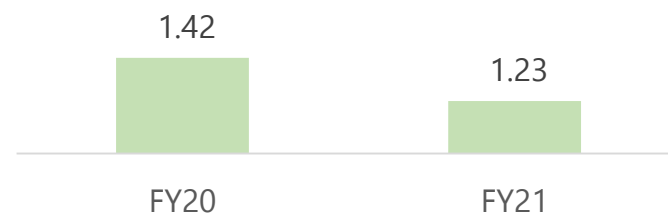
### Total Debt to Equity Ratio



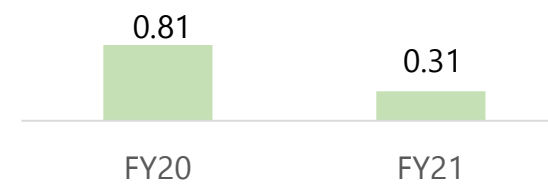
### Interest Coverage Ratio



### Current Ratio

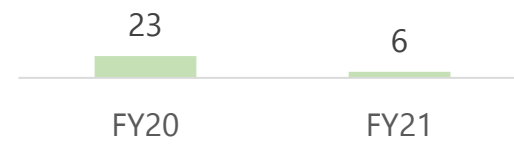


### Quick Ratio

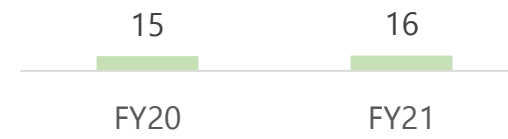


## Strong financial indicators...

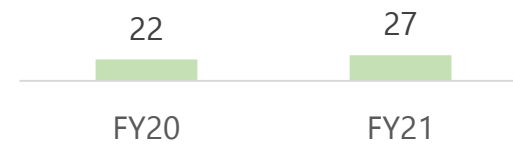
### PE Ratio



### Return on Net Worth (RONW)



### Net Asset Value Per Share



# 5 Year's Financial Snapshot

(Rupees in Lacs)

S.No.	Particulars	FY 2021	FY 2020	FY 2019	FY 2018	FY 2017
1	<b>Net Sales from operations</b>	<b>16,530</b>	<b>16,297</b>	<b>14,232</b>	<b>10,294</b>	<b>9,769</b>
	Other Non Operating Income	110	9	4	4	7.7
2	<b>Total Income from Operations</b>	<b>16,640</b>	<b>16,306</b>	<b>14,237</b>	<b>10,298</b>	<b>9,776</b>
3	<b>Expenses</b>					
	a)Cost of Material Consumed	12,841	13,497	11,206	8,396	7,582
	b) Purchase of Stock in Trade	1,257	535	871	685	1,000
	c).Change in Inventory-F. Good, WIP& Stock in Trade	-35	-75	65	-113	8
	<b>Cost of Material Consumed</b>	<b>14,064</b>	<b>13,957</b>	<b>12,141</b>	<b>8,968</b>	<b>8,589</b>
	d) Employee Benefit Expenses	397	343	280	264	183
	e) Depreciation & Amortization	161	126	98	87	72
	f) Other Expenditure	1,176	1,080	1,063	568	569
	<b>Total Expenses</b>	<b>15,797</b>	<b>15,507</b>	<b>13,583</b>	<b>9,886</b>	<b>9,413</b>
4	<b>EBIDA</b>	<b>1,004</b>	<b>925</b>	<b>752</b>	<b>499</b>	<b>435</b>
	<b>EBIDA %</b>	<b>6.07</b>	<b>5.68</b>	<b>5.28</b>	<b>4.85</b>	<b>4.45</b>
	Finance Cost	247	325	311	266	233
5	<b>PBT ( Before Ex. Items)</b>	<b>596</b>	<b>474</b>	<b>342</b>	<b>146</b>	<b>129</b>
	Exceptional item- (Prior Period Expenses)	-	-	2	-	1
6	<b>Profit Before Tax</b>	<b>596</b>	<b>474</b>	<b>340</b>	<b>146</b>	<b>128</b>
	Tax Expense	170	133	97	16	24
7	<b>Net Profit after Tax</b>	<b>425</b>	<b>341</b>	<b>243</b>	<b>130</b>	<b>104</b>
8	<b>Total Comprehensive Income</b>	<b>425</b>	<b>341</b>	<b>243</b>	<b>130</b>	<b>104</b>
9	<b>Paid-up Equity Share Capital</b>	<b>990</b>	<b>990</b>	<b>990</b>	<b>990</b>	<b>990</b>
10	<b>Face Value of share</b>	<b>10</b>	<b>10</b>	<b>10</b>	<b>10</b>	<b>10</b>
11	<b>Earnings Per Share (EPS)</b>	<b>4.29</b>	<b>3.44</b>	<b>2.55</b>	<b>2.16</b>	<b>1.75</b>





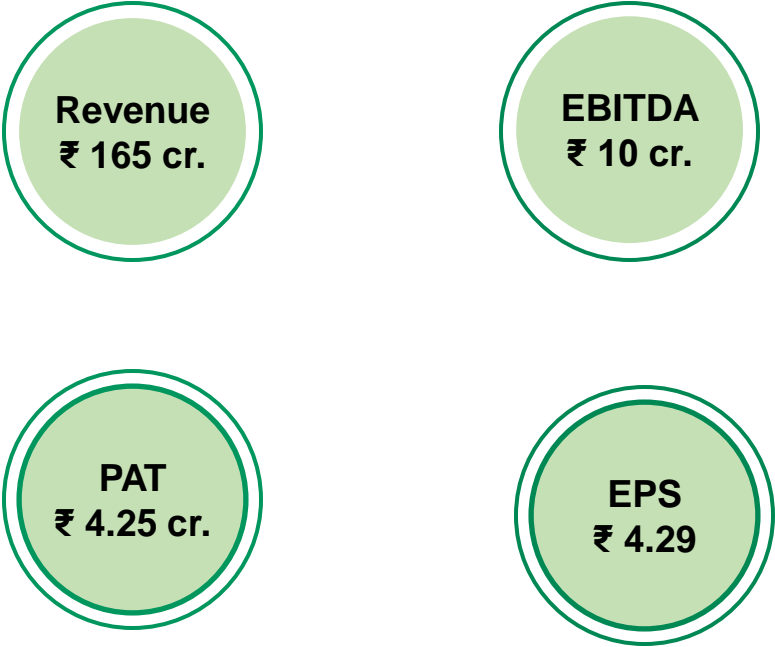
# Company Overview

- MEGASTAR FOODS LIMITED, is a prominent producer and supplier of wheat flour, organic wheat flour and allied products in India. Established in the year 2013, it was a conscious effort to ensure that we deploy the best food processing technologies from around the world, for manufacture and supply of highly nutritious wheat flour to manufacturing industries throughout India.
- Set-up with the through-process and objectives of meeting the highest quality standards, and all kinds of specialized flour requirements, Megastar has emerged as a **preferred supplier to some of the biggest food brands** in the country.

Business Segments	Products
<ul style="list-style-type: none"> <li>• Agriculture - comprising of agricultural commodities (100% of the total revenue).</li> </ul>	<ul style="list-style-type: none"> <li>• Atta – Wheat Flour Products;</li> <li>• Maida – Fine Wheat Flour Products;</li> <li>• Suji/Rawa- Semolina;</li> <li>• Chokar/ Wheat Bran;</li> <li>• Organic Atta;</li> <li>• Organic whole Wheat Flour;</li> <li>• Organic Wheat Flour;</li> </ul>

Manufacturing Capacity
<p><b>10, 000 MT</b> Wheat Grains in house Storage capacity</p> <p><b>200 MT</b> Wheat Grains Crushing capacity</p> <p><b>100 MT</b> Chakki Plant Capacity</p>

### FY21 Financials (Standalone Financials)





# Strong manufacturing capabilities, early investments for capacity



## Manufacturing and Warehousing capability

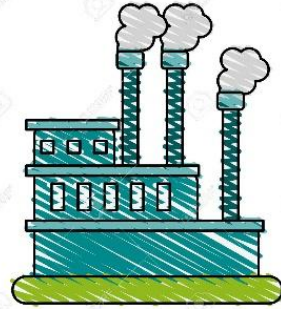
- Manufacturing and procurement facilities in close proximity to the Wheat growing regions.
- Production capacity at 300 MT per day, the largest in the industry.
- Sufficient capacity for future growth, limited capex requirements.
- We have installed Buhler brand state of the art modern imported machinery.
- To maintain hygienic environment in our plant.



Location	Processes	Production capacity (MT/Per day)	Storage capacity (MT)
Village Solkhian, Dist. Roopnagar, Punjab	Wheat processing, grading and packaging	300	16000



# Year-wise Journey of Megastar



**Sustenance**

**Upgradation + Increase Supply Base**

**Assessment/ Approval**

**Execution**

**Discussion**

**2010**

Lay-out,  
zoning and  
OEM

**2011**

Land + Installation+  
Certifications

**2012**

**2013**

FSSC 22000 certification &  
Sustenance

**2014**

**2015**

1. BRC A grade,
2. Halal
3. Sedex /SMETA
4. Supply in Bulker
5. Organic Certified

**2016**

Enhanced our Production with  
supplies in various units of Nestle,  
Yum, Jubilant, HUL, Mondelez,  
Pepsico.

Listing as Limited company on 24<sup>th</sup>  
May 2018 on BSE SME platform.

**2017**

**2018**

**2019**

**2020-  
21**





















Lab upgradation  
○ Farinograph  
○ SD Matic  
○ Falling No.  
equipment

R&D division  
○ New product  
development-  
different quality of  
flour

Implementation of  
ERP System



# ESTABLISHED CLIENTELE

No. of years	Key Clients									
5+										
4+	 GlaxoSmithKline									
Most Recent										

# Products Range and Plant Capacity



## Capacity



**Refined Wheat Flour**



**Whole Wheat Flour Atta**



**Semolina grits (Suji/Rawa)**

**10, 000 MT**

Wheat Grains in house  
Storage capacity

**200 MT**

Wheat Grains Crushing  
capacity

**100 MT**

Chakki Plant Capacity



**Organic Whole Wheat flour Atta**



**Bran**



**Chakki Atta flour**



# CERTIFICATIONS



- BRC certified
- 1 out of total 2 BRC (British Retail Council) accredited flour manufacturing facility in India and the only one in north-India.
- FSSAI certified
- Apart from accreditations, the facility also meets regular quality-audits conducted by clients.
- ECOCERT certification for producing organic flour
- SEDEX Membership

[illegible]



**GOVERNMENT OF PUNJAB**

**DESCRIPTION OF THE LICENSED PREMISES**

The following premises, situated at \_\_\_\_\_, District \_\_\_\_\_, Tehsil \_\_\_\_\_, Taluk \_\_\_\_\_, are licensed for the purpose of \_\_\_\_\_, under the provisions of the Factories Act, 1948.

In pursuance of the said licence, the following person is appointed as the Inspector of Factories:



**Directorate of Factories, Punjab**  
Department of Labour  
Govt. of Punjab

**FORM A**  
**(Under Rule 8)**

**AMENDMENT OF FACTORY LICENCE TO WORK AS FACTORY UNDER THE FACTORIES ACT, 1948**

Licence is hereby granted to

Sh. Vikas Goyal, S/O, D/O, W/O, Sh. Madan Lal, Computer,  
M. Registrar, Fonda Ltd, Ropar-Kural Road, Vill. Sukhian,  
Ropar, Rupnagar, Punjab

Registration Number : **SA50F1322** Fee Rs. 100.00 in words (one hundred) only for the premises described above for use as a factory employing not more than 100 persons on any one day during the year and using motive power not exceeding 10000 Kilo Watt subject to the provisions of The Factories Act, 1948 as amended from time to time and the rules made thereunder.

This licence shall remain in force till the 31st day of December, 2022



**Dated 01-09-2024**

**For Chief Inspector of Factories,  
Department of Labour, Punjab:**  
Name: Harinder Singh  
Design: District Director of Factories  
Circle Name: Mohali  
District Name: Rupnagar



This is a computer generated document to check & verify please login to <http://pfdbms.gov.in/Account/ApplicationsStatus>

This is a computer generated factory licence to check & verify please login to <http://pfdbms.gov.in>

**GOVERNMENT OF PUNJAB**  
(Deptt. of Food Safety)

**Food Safety and Standards Authority of India**

**Under section under Food Safety and Standards act 2006**  
(See Regulation-3, 3.41(2))

**applied for / License Number:** **131773000002**

**1. application is being submitted in the name of:** **Reliance Retail Limited**  
**Name & Suggested Official Address of Licensee:** **Kashvi Mehta Road, Village Sahasr, Sahasrgram, (Punjab) - 141004**

**2. address being in use /** **Address of actual/previous business:** **Kashvi Mehta Road, Village Sahasr, Sahasrgram, (Punjab) - 141004**

**3. nature of work / kind of business:** **Manufacturer**

**4. full name of the firm/proprietor/individual who is/are in charge of the work in the name of the firm/proprietor/individual:** **Dr. Jyoti Kaur**  
**5. give the address where you maintain a place of business:** **Kashvi Mehta Road, Village Sahasr, Sahasrgram, (Punjab) - 141004**  
**6. give the address of the place where you manufacture or store the goods:** **Kashvi Mehta Road, Village Sahasr, Sahasrgram, (Punjab) - 141004**  
**7. give the address of the place where you sell the goods:** **Kashvi Mehta Road, Village Sahasr, Sahasrgram, (Punjab) - 141004**  
**8. give the address of the place where you store the goods:** **Kashvi Mehta Road, Village Sahasr, Sahasrgram, (Punjab) - 141004**

**5. apply for a license / Category of License:**

**6. do you apply under this act alone/affiliated, 2006 or apply under this act as well as to the provisions of 1955 act, 2006 or all of them?** **Yes**

**7. do you apply under this act alone/affiliated, 2006 or apply under this act as well as to the provisions of 1955 act, 2006 or all of them?** **Yes**

**Signature and signature of Designated Officer**  
**Date: 28.01.2018, 2018 at 2018 in your presence/affiliated**  
**Date: License Authority under 1955, 2006**

**Signature at Revenue / Validation for Revenue**

License Number / Particular of Renewal date	Period of Validity	License Fee/Amount of Fee payable to Manufacturer/ Buyer/s/ Retailer	Inspected / Certified / Capacity	Signature of Designated Officer
08/09/2018	07/09/2020	Rs.300000	Phase order to manufacture for drinks.	
08/09/2018	07/09/2020	Rs.300000	Phase order to manufacture for drinks.	

**\*The application for renewal of license should be submitted 30 days prior to the expiry date mentioned above and apply to SSI for fee will be charged up to the date of expiry.**  
**Declaration:-This License is valid for consumption or carry as per the purpose and not for any other purpose.**

Author Number: 088332

BRC Site Code: 088336

**MEGASTAR FOODS LIMITED/ Village Solkhian**  
Vill. Solkhian - 140208, Dist: Feroze, Punjab, India

In conjunction with an audit for  
Global Standard Food Safety Issue 8

**HAS SUCCESSFULLY COMPLETED  
THE BRC GLOBAL STANDARDS  
'FSMA'**

**SCOPE:** Processing the cleaning, cleaning, Milling, affixing of wheat products like Atta, Maida, Sona, Rava and Chakki Atta and its packaging in HDPE (High density polyethelene), PE (Poly Ethylene) and PET (Polypropylene) bags

**BRC GLOBAL STANDARDS  
'FSMA'  
READY**

Audit Dates: 13-14 Mar 2019  
Visit Date: 15 Mar 2019

Re-audit due Date from: 15 Mar 2020 to: 14 Mar 2021  
Expiry Date: 24 Mar 2020  
Heat Number: 0004304903/0153

Notified by Intertek

**intertek** Issued by Intertek Corporation Limited  
1356 Victory Road, Victoria Road,  
Brentwood, Essex S16 7LN, United Kingdom

Heat expiry limited  
This certificate remains the property of Intertek Corporation Limited and  
is not to be reproduced or used in any manner without the express permission of

Authorised by  
*Colin Giffen*

**UKAS**  
1356  
1357

Page 1 of 3

  
**EcoCerti**

To,  
Rajgar Kashi Foods Pvt. Ltd  
Rajgar Kashi Road, V/E, Subhash, P.O.No. 837, Industrial Area,  
Phase -A, Rajgar, Chaudhaga, Chandigarh-160001

Date: 15/March/2016

Ref. Number: 158336

Dear Sir/Madam,

And enclosed the "Scope certificate of Rajgar Kashi Foods Pvt. Ltd (Presenting Unit) for APOPI (ONGC/IC/LAB/008554) and NGP (ONGC/IC/LAB/008585) standards. Kindly note that your scope certificate is valid till 29/07/2020 and you are requested to initiate the renewal process before three months before the expiry of the certificate.

Ensure that all the export transactions must be disclosed to EcoCerti, in advance. This scope certificate cannot be used for the transaction of commodities. We request you to send the labels for approval before you export the products. If you have any doubts, please feel free to contact EcoCerti.

Trusted and regards,

  
Mr. Rajgar Kashi Foods  
Certification Officer  
EcoCerti India Pvt. Ltd.

  
**EcoCerti India Pvt. Ltd.**  
101, 102, 103, 104, 105, 106, 107, 108, 109, 110, 111, 112, 113, 114, 115, 116, 117, 118, 119, 120, 121, 122, 123, 124, 125, 126, 127, 128, 129, 130, 131, 132, 133, 134, 135, 136, 137, 138, 139, 140, 141, 142, 143, 144, 145, 146, 147, 148, 149, 150, 151, 152, 153, 154, 155, 156, 157, 158, 159, 160, 161, 162, 163, 164, 165, 166, 167, 168, 169, 170, 171, 172, 173, 174, 175, 176, 177, 178, 179, 180, 181, 182, 183, 184, 185, 186, 187, 188, 189, 190, 191, 192, 193, 194, 195, 196, 197, 198, 199, 200, 201, 202, 203, 204, 205, 206, 207, 208, 209, 210, 211, 212, 213, 214, 215, 216, 217, 218, 219, 220, 221, 222, 223, 224, 225, 226, 227, 228, 229, 230, 231, 232, 233, 234, 235, 236, 237, 238, 239, 240, 241, 242, 243, 244, 245, 246, 247, 248, 249, 250, 251, 252, 253, 254, 255, 256, 257, 258, 259, 260, 261, 262, 263, 264, 265, 266, 267, 268, 269, 270, 271, 272, 273, 274, 275, 276, 277, 278, 279, 280, 281, 282, 283, 284, 285, 286, 287, 288, 289, 290, 291, 292, 293, 294, 295, 296, 297, 298, 299, 300, 301, 302, 303, 304, 305, 306, 307, 308, 309, 310, 311, 312, 313, 314, 315, 316, 317, 318, 319, 320, 321, 322, 323, 324, 325, 326, 327, 328, 329, 330, 331, 332, 333, 334, 335, 336, 337, 338, 339, 340, 341, 342, 343, 344, 345, 346, 347, 348, 349, 350, 351, 352, 353, 354, 355, 356, 357, 358, 359, 360, 361, 362, 363, 364, 365, 366, 367, 368, 369, 370, 371, 372, 373, 374, 375, 376, 377, 378, 379, 380, 381, 382, 383, 384, 385, 386, 387, 388, 389, 390, 391, 392, 393, 394, 395, 396, 397, 398, 399, 400, 401, 402, 403, 404, 405, 406, 407, 408, 409, 410, 411, 412, 413, 414, 415, 416, 417, 418, 419, 420, 421, 422, 423, 424, 425, 426, 427, 428, 429, 430, 431, 432, 433, 434, 435, 436, 437, 438, 439, 440, 441, 442, 443, 444, 445, 446, 447, 448, 449, 450, 451, 452, 453, 454, 455, 456, 457, 458, 459, 460, 461, 462, 463, 464, 465, 466, 467, 468, 469, 470, 471, 472, 473, 474, 475, 476, 477, 478, 479, 480, 481, 482, 483, 484, 485, 486, 487, 488, 489, 490, 491, 492, 493, 494, 495, 496, 497, 498, 499, 500, 501, 502, 503, 504, 505, 506, 507, 508, 509, 510, 511, 512, 513, 514, 515, 516, 517, 518, 519, 520, 521, 522, 523, 524, 525, 526, 527, 528, 529, 530, 531, 532, 533, 534, 535, 536, 537, 538, 539, 540, 541, 542, 543, 544, 545, 546, 547, 548, 549, 550, 551, 552, 553, 554, 555, 556, 557, 558, 559, 560, 561, 562, 563, 564, 565, 566, 567, 568, 569, 570, 571, 572, 573, 574, 575, 576, 577, 578, 579, 580, 581, 582, 583, 584, 585, 586, 587, 588, 589, 590, 591, 592, 593, 594, 595, 596, 597, 598, 599, 600, 601, 602, 603, 604, 605, 606, 607, 608, 609, 610, 611, 612, 613, 614, 615, 616, 617, 618, 619, 620, 621, 622, 623, 624, 625, 626, 627, 628, 629, 630, 631, 632, 633, 634, 635, 636, 637, 638, 639, 640, 641, 642, 643, 644, 645, 646, 647, 648, 649, 650, 651, 652, 653, 654, 655, 656, 657, 658, 659, 660, 661, 662, 663, 664, 665, 666, 667, 668, 669, 670, 671, 672, 673, 674, 675, 676, 677, 678, 679, 680, 681, 682, 683, 684, 685, 686, 687, 688, 689, 690, 691, 692, 693, 694, 695, 696, 697, 698, 699, 700, 701, 702, 703, 704, 705, 706, 707, 708, 709, 710, 711, 712, 713, 714, 715, 716, 717, 718, 719, 720, 721, 722, 723, 724, 725, 726, 727, 728, 729, 730, 731, 732, 733, 734, 735, 736, 737, 738, 739, 740, 741, 742, 743, 744, 745, 746, 747, 748, 749, 750, 751, 752, 753, 754, 755, 756, 757, 758, 759, 760, 761, 762, 763, 764, 765, 766, 767, 768, 769, 770, 771, 772, 773, 774, 775, 776, 777, 778, 779, 780, 781, 782, 783, 784, 785, 786, 787, 788, 789, 790, 791, 792, 793, 794, 795, 796, 797, 798, 799, 800, 801, 802, 803, 804, 805, 806, 807, 808, 809, 810, 811, 812, 813, 814, 815, 816, 817, 81

[illegible]

# Rewards & Recognitions



- ✓ **2019 : Received Nestle India's Golden Circle award**
- ✓ **2019 : Procurement Conclave from ITC limited**
- ✓ **2018 : Most dependable partner from Jubilant**



# MANAGEMENT TEAM

## Vikas Goel

Chairman &  
Managing  
Director



Mr. Goel aged 49 years, has been in this industry for more than 28 years. With his hands-on approach, Mr. Goel has directly overseen the operations of Megastar since its very inception.

He is playing a vital role in formulating business strategies and effective implementation of the same. He is responsible for the expansion and overall management of the business of our Company.

## Vikas Gupta

Whole-  
Time  
Director



Mr. Gupta aged 45 years, has more than 18 years of experience in this industry.

He holds a degree of Bachelor of Commerce and Inter passed certificate from ICAI. He currently heads production, HR and administration, as well as participates in business development.

## Mudit Goyal

Whole-  
Time  
Director



Mr. Mudit Goyal aged 27 years, is the Whole Time Director of the Company. He holds a degree of Master of Business Administration (MBA) from AMITY GLOBAL .

He has joined the company recently in 2018 and looks after the marketing operations of the company.

**Megastar Foods Limited**

**Regd. Office :** Plot No.807, Industrial Area, Phase II, Chandigarh -160002

**Works:** Kurali – Ropar Road, Village Solkhian -140108, District Roopnagar, Punjab

Tel. : +91 1881240401

CIN No.: L15311CH2011PLC033393

[www.megastarfoods.com](http://www.megastarfoods.com)

**Investor Contact:**

Name:- Vikas Goel

Designation:- Chairman & Managing Director

Tel: +91 1881240401

E-mail: [cs@megastarfoods.com](mailto:cs@megastarfoods.com)